

Partnership between Outhere Music Group and NAXOS of America

Outhere Music Group is pleased to announce the signature of a distribution agreement with NAXOS of America. Starting April 2013 they will distribute Outhere's digital catalogue in North and South America and in June 2013 they will take charge of physical distribution in the USA. Both companies are confident in the future of the music industry and its promising expansions in the digital domains.

Says Charles Adriaenssen, President of Outhere Music Group:

"Naxos of America is the optimal partner to distribute our sophisticated, high quality catalogue. They share our commitment to the independent music industry, have an enthusiastic, innovative and highly competent staff and do not compete with us in the same product segments. I'm looking forward to a very beneficial collaboration for both companies."

Outhere Music Group is an independent musical production and publishing company whose discs are published under the catalogues **Æon, Alpha, Arcana, Fuga Libera, Outnote, Phi, Ramée, Ricercar** and **Zig-Zag Territoires**. Each catalogue has its own identity.

Our discs and our digital products cover a repertoire ranging from ancient and classical music to the contemporary, jazz and world music. We work with great artists and established ensembles, but we are also keen to invest in the development of young talent.

The group builds on three fundamental principles: relations, quality and efficiency: the personal relation between an artist and his trusted art director, the highest quality in the musical selection and in the editorial work, and efficiency, because we know that our activities can only thrive with innovative management methods.

Outhere produce more than 100 CDs per year and are distributed in over 40 countries. Outhere has offices in Brussels and Paris.

Naxos of America: Headquartered in Franklin, Tennessee, a suburb of Nashville, Naxos of America (<http://naxosusa.com>) is the #1 independent classical music distributor in the U.S. and Canada. Specializing in state-of-the-art distribution, marketing and promotion, Naxos of America distributes nearly 35,000 titles on CD and DVD to traditional brick and mortar retail, as well as offering a comprehensive suite of services tailored to consumer direct fulfillment. Naxos of America is also the largest digital distributor of independent classical music, supplying a catalog of over 35,000 albums to hundreds of digital download and mobile outlets worldwide. Naxos of America offers marketing, e-marketing, publicity, e-publicity, physical and digital e-commerce services, licensing opportunities, streaming services, sales and customer service for all new releases and active catalog titles of Naxos Records and more than 150 distributed.

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