

Most developed State in Brazil presents USD 30 billion in PPPs at Mipim

Projects will be presented at Agora Room, at 4pm on Wednesday; Investment Promotion Agency offers free service to investors.

USD 30 Billion. This is the amount that the Government of the State of São Paulo, which accounts for 33% of Brazilian GDP and 22% of Brazilian population, has available for the accomplishment of new Public-Private Partnerships. These PPP projects will be presented at Mipim this Wednesday, March 14, at 4pm, at Agora Room, by Investe São Paulo, the Investment Promotion Agency of the State Government. It's the first time the institution takes part in the international fair.

"We're going to present the business opportunities offered by the PPPs to investment funds, entrepreneurs and construction companies. São Paulo has the largest PPP package in Brazil: investments with guaranteed return which also boost the development of the State." explained the President of Investe SP, Luciano Almeida, who will lead the presentation.

On this event, entrepreneurs will also learn about the free services offered by the agency to the investor who would like to establish a business in São Paulo, such as site location, tax, environmental and infrastructure consultancy, as well as communication with public institutions in order for the investment to be successful.

In January, Investe São Paulo also took part in a roadshow about PPPs held in the City of London, England. The mission was led by vice-governor Guilherme Afif Domingos, who presented the projects for approximately 40 representatives of infrastructure companies, banks, consultancies and British funds with offices in London. The event was organized in partnership with the British government and the World Bank. Check the PPPs that will be shown in the event in the next page.

About Investe São Paulo

Investe São Paulo - São Paulo's Agency for the Promotion of Investments and Competitiveness- is the gateway for companies that intend to settle their operations in the state, besides stimulating the expansion of businesses that are already settled in São Paulo. The agency provides strategic information free of charge, helping investors find the best location for their businesses and facilitating the interaction of companies with public and private entities.

The agency currently has 52 projects in the portfolio, which account for a potential investment of US\$ 10 billion, with capacity to generate approximately 34,3 thousand direct jobs. So far, the work of Investe SP has contributed by supporting 42 companies to invest US\$ 8,9 billion to build their plants in the State, employing over 40 thousand workers. Foxconn, Toyota, Hyundai, Chery, Vale, Gerdau, AGC e JCB are some of the companies that were advised by the agency in the completion of their undertakings in São Paulo.

About São Paulo State

When talking about the state of São Paulo, the superlative form is a must. It is the state with the country's largest population, largest industrial complex, highest economic production, the one that receives the largest number of immigrants and, as expected, the most cosmopolitan state in South America. São Paulo was built thanks to hardworking people coming from all over the country and the world, who kept the vocation for work statewide.

São Paulo has 645 municipalities and a population of approximately 42 million inhabitants. With the country's best infrastructure and a highly skilled labor force, São Paulo can be called "Brazil's locomotive". All kinds of products are manufactured in the state, mainly high tech items. Its strong points, however, are not only related to the industry. Paulistas - São Paulo inhabitants - have also transformed agriculture and livestock farming into a potency. As regards the Economy, there are more than 258 malls spread nationwide, 155 of which in the Southern region, responsible for more than 300,000 job positions, aside from a comprehensive wholesale and retail chain nationwide. São Paulo's participation in the Brazilian banking system reaches almost 50% in volume terms. Also, Latin America's largest Stock Exchange is located in the state's capital.

List of main PPP projects available in São Paulo State

*All values below were obtained using the exchange rate: US\$ 1 = R\$ 2

- 1) Housing Construction
Construction of 20 thousand house units for low-income families in the central area of São Paulo city. Investment: US\$ 2,32 billion
- 2) Prisons
The bid includes plans for the construction, operation and maintenance of three male prison complexes with a total of 10,500 cells (approximately 20% of the space deficit). The spaces are divided into 7,200 spaces in a closed prison complex and 3,500 spaces in a semiopen prison complex. Investment: US\$ 375 million
- 3) Hospitals
The bid includes plans for the construction, maintenance and operation of non-assistance related support services in 4 new state hospitals: São José dos Campos State Hospital (150 beds), Sorocaba State Hospital (250 beds), the Special Women's Hospital (Perola Byngton) (200 beds) and the Ear and Eye Hospital CERTOO (HC) (100 beds). Investment: US\$ 300 million
- 4) Water Production System
Expansion of the treated water capacity in the São Paulo Metropolitan Region, which includes the construction of 17,7 km of pipelines and 4 reservoirs of 70 thousand m³ (São Lourenço Alto Juquiá). Investment: US\$ 800 million
- 5) Subway – Line 6: Orange
Construction, operation and maintenance of Metro line 6, in São Paulo, which is 15.3 km in length, with 15 stations and 23 trains (6 carriages), serving 630,000 passengers daily. Investment: US\$ 3,9 billion
- 6) Metro Line 18 – Bronze (monorail)
The proposal includes plans for the implementation, operation and maintenance of Line 18 - Bronze monorail Tamanduateí, in São Paulo, and Paço Municipal, in São Bernardo do Campo. The line is 14.4 km in length, with 12 stations, 23 trains and it serves 365,000 passengers daily. Investment: US\$ 1,5 billion
- 7) Interactive Classroom
The bid includes plans for the implementation of digital interactive equipment in all schools in the state of São Paulo for Elementary students in their 4 final years (aged 11 to 14) and high school students throughout their three years (aged 11 to 17), totaling 3.3 million students and 163 thousand teachers. Investment: US\$ 750 million.
- 8) Medicine factory
Adaptation and operation of the 2nd factory of the Popular Pharmaceutical Drug Foundation's (FURP) (Américo Brasiliense Production Plant). Investment: US\$ 73,5 million
- 9) Integrated vehicle yard
Implementation and logistical operation of the removal, deposit, protection and transportation of vehicles, as well as the modernization of activities deriving from state vehicle inspections
Investment: US\$ 550 million
- 10) Medicine logistics
Logistics solution for medicine distribution in the public system.
Investment: US\$ 76 million
- 11) Metro Line 20 – Pink
The proposal includes plans for the construction and operation of a segment of Metro line 20, in São Paulo. In total, the line is 25 km in length, has 25 stations, 30 trains and two platforms

and it serves 468 thousand passengers daily. The PPP share is 12,3 km in length (14 stations, 13 trains, 1 platform). Investment: US\$ 3,75 billion

12) Intercity train network (Regional)

The proposal includes plans for the construction of new infrastructure, the implementation of new systems and machinery and the purchase of rolling stock for the operation of an integrated train network (416 km) extending across the cities: Santos, Mauá, São Caetano, Santo André, Jundiaí, Campinas, Americana, São José dos Campos, Taubaté and Sorocaba with connections to a station in the centre of São Paulo city. The expected demand is for 465 passengers per day. Investment: US\$ 8,25 billion